



10665 Stanhaven Place, Suite 206
White Plains, MD 20695 • 301-885-1340

For More Information:

Full details, resources, and the
SLBE Program application are
available on our website at

www.MeetCharlesCounty.com



For questions and assistance, email
SLBE@MeetCharlesCounty.com

Find Us on Social Media

 @MeetCharlesCounty  @MeetCharlesCounty

 @Charles County Economic
Development Department



Charles County Government

200 Baltimore Street, La Plata, Maryland 20646
301-645-0550 | Maryland Relay: 711
Relay TDD: 1-800-735-2258
Equal Opportunity Employer
www.CharlesCountyMD.gov



SMALL LOCAL BUSINESS ENTERPRISE (SLBE) PROGRAM

Charles County's SLBE Program allows all
local, small businesses – regardless of race
and gender – to gain exclusive access to
certain county government procurements
and preferential consideration for others
via the SLBE Vendor List.



www.MeetCharlesCounty.com

The SLBE Program Advantage

The SLBE Program was established to support the growth and economic vitality of Charles County small businesses by increasing their success when participating in county contracts and other procurement.

All procurements under \$50,000 (informal procurements) are exclusively reserved for qualifying SLBE businesses if a minimum of three registered SLBE firms are qualified to submit quotes.

Charles County offers preferences to SLBE firms bidding on County formal solicitations valued between \$50,000 to \$500,000.

There are many benefits for small businesses participating in the program, including (but not limited to):

- Exposure of business products and services to potential county government customers.
- Learning about business opportunities with various departments and agencies within Charles County Government.
- Receiving technical assistance from Economic Development Department staff.
- Learning about other state and federal contracting opportunities.
- Networking with and learning from other businesses.
- Contributing to the growth of the Charles County economy.



SLBE Criteria

To participate in the SLBE Program, a small business should:

- Be a for-profit business and independently owned (no brokers or subsidiaries).
- Be registered and certified with the State of Maryland's Small Business Reserve (SBR) Program and registered with eMaryland Marketplace Advantage (eMMA).
- Have its headquarters located in Charles County; or have a branch or satellite office in Charles County that generates at least 50% of the company's annual gross sales; or have 50% of its full-time equivalent employees residing in Charles County.

Charles County Government departments buy goods and services directly, with guidance and assistance from the Purchasing Division. Small businesses that are also minority-owned or woman-owned may participate in the County's Minority and Women-Owned Business Enterprise (MWBE) program.