



## About Charles County Economic Development Department

The Charles County Economic Development Department (EDD) offers a complete range of business assistance services to **help entrepreneurs and businesses grow** and thrive in Charles County. With a strong collaborative network of business, education, and governmental partners, the EDD provides services including:

- Business visits
- Market and demographic data
- New developments in Charles County
- Site selection
- Workforce training assistance
- B2B introductions
- Financing & incentives
- Regulatory assistance



**Contact Us**  
**Charles County Economic Development Department**  
10665 Stanhaven Place, Suite 206  
White Plains, MD 20695  
Phone: 301-885-1340  
Email: [info@MeetCharlesCounty.com](mailto:info@MeetCharlesCounty.com)  
[www.MeetCharlesCounty.com](http://www.MeetCharlesCounty.com)

### **Equal Opportunity Employer**

It is the policy of Charles County to provide equal employment opportunity to all persons regardless of race, color, sex, age, national origin, religious or political affiliation or opinion, disability, marital status, sexual orientation, genetic information, gender identity or expression, or any other status protected by law.

## Business and Entrepreneurship Support in Charles County



# Helping Businesses Thrive

Our team of economic development professionals is eager to assist Charles County businesses and work to make Charles County the most desirable place for business in the region.

## HOW WE DO IT

- **Public Sector Liaison:** Recommend initiatives and advocate for policies that support business.
- **Business visits:** Establish relationships, learn about opportunities and challenges, and recommend resources.
- **Resources:** Collaboratively identify resources best suited for businesses.

## CIRCLE OF SERVICES

- **Business Visits:** Develop working relationships with businesses, identify resources and B2B possibilities, and learn about opportunities and challenges.
- **Starting a Business:** From feasibility analysis to business plans and training.
- **Site Selection:** Find your business location.
- **Financing:** Loans available to qualifying small businesses.
- **Workforce Hiring and Training:** Customized training and assistance in hiring.
- **B2B Networking:** We can help connect you with other businesses.

## SPECIALIZED SERVICES

- **Minority, Veteran, and Women-Owned Businesses:** Local, state, and federal certification programs and targeted microloans.
- **Charles County Small Local Business Enterprise (SLBE) Program:** Makes it easier for small companies to do business with County government.
- **Charles County Minority Business Enterprise (MBE) Program:** Encourages minority business participation in the County's procurement process.
- **Maryland Procurement Technical Assistance Program (PTAP):** Provides free or low-cost counselling services to small business owners who want to do business with government.

## ENTREPRENEURSHIP

- **Small Business Development Center (SBDC):** Offers small businesses free and confidential consulting and low cost training needed to start and grow.
- **TechFire:** Provides expert support and resources to grow technology-oriented businesses.
- **Entrepreneur and Innovation Institute at the College of Southern Maryland:** Creates an environment to help businesses, students, and startups accelerate, innovate and grow.



“The support for small businesses in Charles County is fantastic. From business classes offered by the College of Southern Maryland to all of the other small business support organizations, such as TechFire and StartUpMD, there is a community of support here that is really positive.”

**Mike Steele**  
Founder

